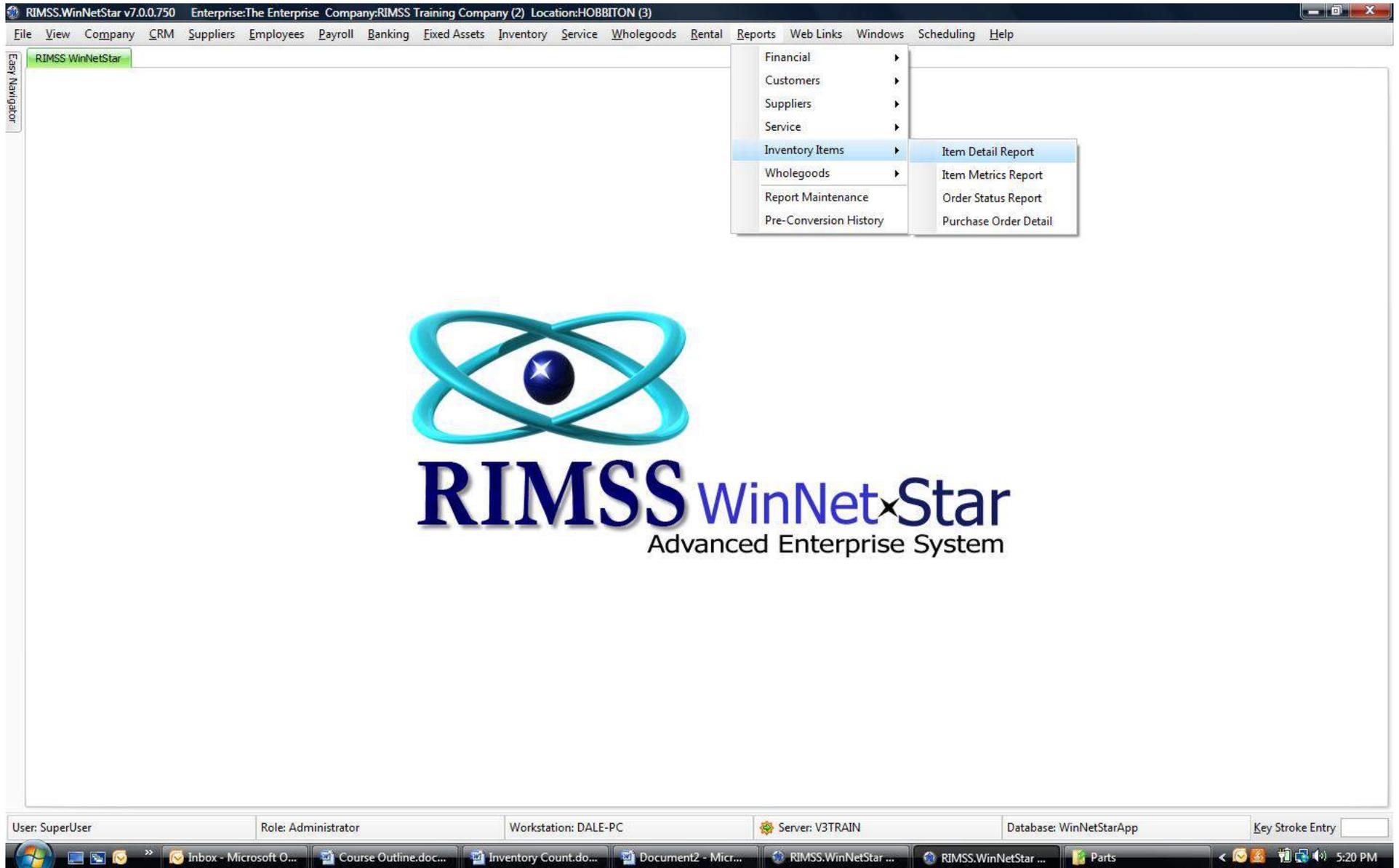




**Where Can I See What Inventory Items I Have Purchased and Sold**

WinNetstar has various reports that will display the sales history of your inventory items. The Item Detail Report shows all activity in and out of your Inventory Items balance sheet account. You can use this report to display all purchases, sales, transfers and adjustments to inventory. The following screen shots illustrate several uses of this report.



**Location** All **Document Type** POS Document **Price Book** All **OEM** All **Item #**  **Item Description**  **Name**  **With User Defined Fields?**  Yes

**Period** Yesterday **Custom Date Range** From: 1/16/2012 To: 1/16/2012

Drag a column header here to group by that column

Location	Date	Document Type	Document No.	Price Book	Reference	Name	Salesman	Quantity	Cost	Item Description	Revenue Amount	Gross Profit	Margin
> HOBBITON	1/16/2012	POS Document	136756	IT	84898-996	HY VAL INDUSTRIES INC.	MILLS, JOSEPH	-1.00	-0.08	1/4IN TUBE...	0.33	0.25	75.76 %
BALBOA	1/16/2012	POS Document	320028	CAT	3E9412-197	FIRST TEAM TOYOTA	JONES, MATTHEW	-1.00	-0.09	DOWEL	0.34	0.25	73.53 %
HOBBITON	1/16/2012	POS Document	136775	NAV	593688C1-100-NA...	CDL MOBILE	MOUSE, MICKEY	-2.00	-2.82	VALVE	10.42	7.60	72.94 %
HOBBITON	1/16/2012	POS Document	136743	NAV							6.68	4.78	71.56 %
BALBOA	1/16/2012	POS Document	320020	NAV							63.88	45.22	70.79 %
BALBOA	1/16/2012	POS Document	319999	NAV							43.90	30.64	69.79 %
HOBBITON	1/16/2012	POS Document	136756	NAV							0.41	0.27	65.85 %
BALBOA	1/16/2012	POS Document	320028	CAT							0.76	0.50	65.79 %
HOBBITON	1/16/2012	POS Document	136729	NAV							7.65	4.90	64.05 %
BALBOA	1/16/2012	POS Document	320028	CAT							0.40	0.25	62.50 %
HOBBITON	1/16/2012	POS Document	136745	NAV							67.84	39.92	58.84 %
HOBBITON	1/16/2012	POS Document	136721	NAV							74.17	43.27	58.34 %
HOBBITON	1/16/2012	POS Document	136714	NAV							-16.40	-9.52	58.05 %
HOBBITON	1/16/2012	POS Document	136711	NAV	130704C1-100-NA...	TRI STATE ERECTORS	MILLS, JOSEPH	-2.00	-6.88	CAP	16.40	9.52	58.05 %
HOBBITON	1/16/2012	POS Document	136758	NAV	477257C94-100-N...	SUBCRAFT UNIT 2	DAILY, TIM	-1.00	-39.56	LOCK	89.63	50.07	55.86 %
BALBOA	1/16/2012	POS Document	320007	IT	10752-996	ROBBIE BARBOUR	BLOGS, JOEY	-1.00	-3.36	UNION	7.54	4.18	55.44 %
HOBBITON	1/16/2012	POS Document	136773	NAV	682945C3-100-NA...	CDL MOBILE	MOUSE, MICKEY	-1.00	-7.45	GASKET	15.88	8.43	53.09 %
BALBOA	1/16/2012	POS Document	320007	IT	10778-996	ROBBIE BARBOUR	BLOGS, JOEY	-1.00	-3.95	ELBOW	8.30	4.35	52.41 %
BALBOA	1/16/2012	POS Document	320007	IT	KP23848-996	ROBBIE BARBOUR	BLOGS, JOEY	-1.00	-9.76	ELBOW	20.50	10.74	52.39 %
BALBOA	1/16/2012	POS Document	320007	IT	10779-1-996	ROBBIE BARBOUR	BLOGS, JOEY	-1.00	-3.78	ELBOW	7.94	4.16	52.39 %
BALBOA	1/16/2012	POS Document	320007	IT	14422-996	ROBBIE BARBOUR	BLOGS, JOEY	-1.00	-8.81	ELBOW	18.50	9.69	52.38 %
SHERLOCK	1/16/2012	POS Document	504370	STL	0781 319 8014-451	CDL MOBILE	FOSTER, JODY	-6.00	-5.04	1 GAL. MIX ...	10.56	5.52	52.27 %
SHERLOCK	1/16/2012	POS Document	504368	CAS	P4767-033-090	BENNY RENFRO	STEWART, JAMES	-2.00	-0.46	NUT, LOCK	0.96	0.50	52.08 %
											17,145.33	3,596.75	

In this report, we have selected the Document Type of POS Document (parts counter invoice) and selected a date range of Yesterday. We have then clicked on the Margin column header to sort the data based on highest to lowest margin. Doing this each day will help you stay on top of any low margin sales and allow you to fix any pricing issues quickly.

**Location** All **Document Type** POS Document **Price Book** All **OEM** All **Item #**  **Item Description**  **Name**  **With User Defined Fields?**  Yes

**Period** Last Fiscal Year **Custom Date Range** From: 1/1/2011 To: 12/31/2011

Name

Location	Date	Document Type	Document No.	Price Book	Reference	Salesman	Quantity	Cost	Item Description	Revenue Amount	Gross Profit	Margin
Name: Cash Customer										1,804,596.76	284,766.40	
Name: Coast Guard										374,339.16	75,770.11	
Name: SARAH PALIN										148,452.20	34,790.24	
Name: Betty Bookkeeper										138,692.00	25,502.06	
Name: PAM PETERSON										116,801.47	25,867.38	
Name: TOM JARRETT										87,889.70	12,115.06	
Name: WESTERN BUS - RET										72,748.00	12,128.29	
Name: Northside School District										69,583.02	12,830.04	
Name: Homer Simpson										50,725.50	5,260.72	
Name: Morris Custer										43,203.73	12,076.47	
Name: Albox Industries, Inc										3,221,889.61	575,171.32	

Using the same report we can see who our top grossing customers were at the parts counter for a given period of time, in this case, last fiscal year. See next page for instructions on how to generate this report.

RIMSS.WinNetStar v7.0.0.750 Enterprise:The Enterprise Company:CSS Enterprises (222) Location:Racine (223)

File View Company CRM Suppliers Employees Banking Fixed Assets Inventory Service Wholegoods Rental Reports Web Links Windows Help

RIMSS WinNetStar Item Detail Report

Refresh Print Layouts

Location Document Type Price Book OEM Item # Item Description Name With User Defined Fields?

All POS Document All All

Period: Last Fiscal Year From: 1/1/2011 To: 12/31/2011 Fetch

Document Type set to POS Document and Period set to Last Fiscal Year. Click Fetch.

Click on the Name column header and drag to the Group By bar.

Name	Type	Document No.	Price Book	Reference	Salesman	Quantity	Cost	Item Description	Revenue Amount	Gross Profit	Margin
									1,804,596.76	284,766.40	
									374,339.16	75,770.11	
									148,452.20	34,790.24	
									138,692.00	25,502.06	
									116,801.47	25,867.38	
									43,203.73	12,076.47	
									3,221,889.61	575,171.32	

Right mouse click on the Name column header in the Group By bar and Select the option to Sort by Summary. This will open the various subtotals for sorting options. In this case, we have chosen to sort the data based on the subtotal of Revenue for each customer producing a list of Customers with the highest gross sales at the top. See next page for the same report grouped by salesman.

User: dale Role: Administrator Workstation: DALE-PC Server: V3Test Database: WinNetStarApp Key Stroke Entry

Inbox - Microsoft O... Course Outline.doc... Inventory Count.do... Where Can I See W... RIMSS.WinNetStar ... RIMSS.WinNetStar ... RIMSS.WinNetStar ... 7:05 AM

Refresh Print Layouts

**Location** All **Document Type** POS Document **Price Book** All **OEM** All **Item #**  **Item Description**  **Name**  **With User Defined Fields?**  Yes

**Period** Last Fiscal Year **Custom Date Range** From: 1/1/2011 To: 12/31/2011

Salesman

Location	Date	Document Type	Document No.	Price Book	Reference	Name	Quantity	Cost	Item Description	Revenue Amount	Gross Profit	Margin
Salesman: LANDINGS, HAPPY												
								-11,800.00		-620,508.38	768,182.17	147,673.79
Salesman: DAILY, TIM												
								-21,758.50		-558,347.07	746,518.20	188,171.13
Salesman: MILLS, JOSEPH												
								-25,844.31		-538,152.77	728,058.76	189,905.99
Salesman: MOUSE, MICKEY												
								-13,290.84		-563,888.05	718,521.64	154,633.59
Salesman: JONES, MATTHEW												
												.63
Salesman: BL												
												.83
Salesman: POTTER, KIRK												
								-12,319.05		-333,751.81	446,294.78	112,542.97
Salesman: MOBLEY, ANDREW												
								-7,102.00		-335,491.31	417,638.99	82,147.68
Salesman: BARNES, ROGER												
								-4,620.00		-265,776.18	341,226.15	75,449.97
Salesman: PITTMAN, JUSTIN												
								-4,828.02		-236,365.11	303,893.85	67,528.74
Salesman: DAVIS, TIM												
										7,414,277.11	1,696,134.10	

You can see the same report grouped by Salesman for a list of your top grossing salesman.

Location: All | Document Type: IR / Bill | Price Book: All | OEM: All | Item #: | Item Description: | Name: | With User Defined Fields?: Yes

Period: Last Fiscal Year | From: 1/1/2011 | To: 12/31/2011 | Fetch

Name: | Location:

Date	Document Type	Document No.	Price Book	Reference	Salesman	Quantity	Description	Amount		
Name: NAVISTAR INC.										
Location: BALBOA										
			46,658.00	1,867,766.98		0.00		0.00		
Location: HOBBITON										
			126,660.00	1,917,444.96		0.00		0.00		
Location: ST. PETERVILLE										
			14,251.00	575,642.12		0.00		0.00		
			187,569.00	4,360,854.06		0.00		0.00		
Name: CUMMINS ATLANTIC INC										
Location: BALBOA										
			6,478.00	578,814.25		0.00		0.00		
Location: HOBBITON										
			3,164.00	383,289.53		0.00		0.00		
Location: ST. PETERVILLE										
			1,273.00	177,515.15		0.00		0.00		
			10,915.00	1,139,618.93		0.00		0.00		
Name: J I CASE CO										
Location: HOBBITON										
			30,659.00	556,619.07		0.00		0.00		
Location: SHERLOCK										
			49,813			0.00		0.00		

You can use this report to perform multiple groupings as well. In this case, we are looking at all purchases of Inventory Items (IR / Bill) for Last Fiscal year. The data is first grouped by Supplier Name then by Location. You can now see the total purchases by Supplier with subtotals for each Location.

Refresh Print Layouts

Location: All Document Type: All Price Book: All OEM: All Item #: Item Description: Name: With User Defined Fields?  Yes

Period: Last Fiscal Year Custom Date Range: From: 1/1/2011 To: 12/31/2011 Fetch

Drag a column header here to group by that column

Location	Date	Document Type	Document	Price Book	Name	Margin
Racine	9/29/2011	Service Document	(Custom)		Coast Guard	98.04 %
Racine	6/14/2011	Service Document	(Blanks)		Coast Guard	98.04 %
Racine	2/2/2011	POS Document	(Non blanks)		Cash Customer	90.31 %
Racine	12/15/2011	Service Document	Inventory Adjustment		Coast Guard	89.29 %
Racine	9/29/2011	POS Document	Inventory Transfer		Cash Customer	78.04 %
Racine	9/29/2011	POS Document	IR / Bill		Cash Customer	78.04 %
Racine	9/29/2011	POS Document	POS Document		Cash Customer	78.04 %
Racine	9/29/2011	POS Document	Service Document	1404 NAV	Cash Customer	78.04 %
Racine	1/19/2011	POS Document	Wholegood POS Document	870 CAS	Cash Customer	67.25 %
Racine	1/19/2011	POS Document		869 CAS	Cash Customer	67.25 %
Racine	2/25/2011	POS Document		909 CAS	COLPRON2	57.94 %
Racine	11/9/2011	POS Document		1467 NAV	Cash Customer	53.33 %
San Antonio	10/14/2011	POS Document		49 AGC	Debra Waddle	50.00 %
Racine	10/13/2011	Service Document		10311 AGC	Cash Customer	50.00 %
Racine	8/23/2011	POS Document		1249 CAS	Cash Customer	50.00 %
San Antonio	7/26/2011	POS Document		42 AGC	Cash Customer	50.00 %
Racine	6/21/2011	POS Document		1154 CAS	Coast Guard TEAGUE, DALE	50.00 %
Racine	6/15/2011	POS Document		1170 TIS	Morris Custer	48.12 %
Racine	5/23/2011	POS Document		1131 TIS	Cash Customer	48.11 %
Racine	5/12/2011	POS Document		1108 TIS	Cash Customer	48.11 %
Racine	8/23/2011	POS Document		1249 CAS	Cash Customer	47.46 %
Racine	9/16/2011	Service Document		10279 CAS	Z BLACK	46.48 %
Racine	9/7/2011	POS Document		1326 CAS	Coast Guard TEAGUE, DALE	46.48 %
Racine	8/26/2011	POS Document		1275 CAS	Coast Guard TEAGUE, DALE	46.34 %
						4,043,744.03 404,011.81

To produce a list of all Inventory Items sold at the parts counter and through the shop, first Fetch the data for all document types for the desired time frame – in this case, last fiscal year.

Click on the icon in the top right corner of the Document Type column to produce this drop down and click on the Custom menu option.

See next page.

Refresh Print Layouts

Location: All Document Type: All Price Book: All OEM: All Item #: Item Description: Name: With User Defined Fields?  Yes

Period: Last Fiscal Year Custom Date Range: From: 1/1/2011 To: 12/31/2011 Fetch

Drag a column header here to group by that column

Location	Date	Document Type	Document No.	Price Book	Name	Salesman	Reference	Quantity	Cost	Item Description	Revenue Amount	Gross Profit	Margin
Racine	9/29/2011	Service Document	10183	FNH	Coast Guard	TEAGUE, DALE	132000190706-624	-1.00	-293.74	FILTER, AIR	15,000.00	14,706.26	98.04 %
Racine	6/14/2011	Service Document	10240	FNH	Coast Guard				-293.74	FILTER, AIR	15,000.00	14,706.26	98.04 %
Racine	2/2/2011	POS Document	881	ACE	Cash Customer				-9.79	Bolt	101.00	91.21	90.31 %
Racine	12/15/2011	Service Document	10336	KUB	Coast Guard				-0.03	TIRE ASSY	0.28	0.25	89.29 %
Racine	9/29/2011	POS Document	1406	NAV	Cash Customer				-307.50	LILLEY TES...	1,400.00	1,092.50	78.04 %
Racine	9/29/2011	POS Document	1405	NAV	Cash Customer				-219.64	LILLEY TES...	1,000.00	780.36	78.04 %
Racine	9/29/2011	POS Document	1404	NAV	Cash Customer				-87.86	LILLEY TES...	400.00	312.14	78.04 %
Racine	1/19/2011	POS Document	870	CAS	Cash Customer				-54.04	NOZZLE, LU...	165.00	110.96	67.25 %
Racine	1/19/2011	POS Document	869	CAS	Cash Customer				-54.04	NOZZLE, LU...	165.00	110.96	67.25 %
Racine	2/25/2011	POS Document	909	CAS	COLPRON2				-0.53	NUT, SPECIAL	1.26	0.73	57.94 %
Racine	11/9/2011	POS Document	1467	NAV	Cash Customer				-70.00	test part	150.00	80.00	53.33 %
San Antonio	10/14/2011	POS Document	49	AGC	Debra Waddle		TEST3-261	-5.00	-500.00	TEST PART 3	1,000.00	500.00	50.00 %
Racine	10/13/2011	Service Document	10311	AGC									50.00 %
Racine	8/23/2011	POS Document	1249	CAS									50.00 %
San Antonio	7/26/2011	POS Document	42	AGC									50.00 %
Racine	6/21/2011	POS Document	1154	CAS									50.00 %
Racine	6/15/2011	POS Document	1170	TIS									48.12 %
Racine	5/23/2011	POS Document	1131	TIS									48.11 %
Racine	5/12/2011	POS Document	1108	TIS									48.11 %
Racine	8/23/2011	POS Document	1249	CAS	Cash Customer		236388A IR-198	-20.00	-12,655.66	BRAKE ASSY.	24,086.40	11,430.74	47.46 %
Racine	9/16/2011	Service Document	10279	CAS	Z BLACK		87657-198	-1.00	-2.81	BOLT	5.25	2.44	46.48 %
Racine	9/7/2011	POS Document	1326	CAS	Coast Guard	TEAGUE, DALE	87657-198	-1.00	-2.81	BOLT	5.25	2.44	46.48 %
											4,039,681.47	410,802.87	

**Custom AutoFilter**

Show rows where:

Document Type

equals

And  Or

equals

OK Cancel

Use the Custom AutoFilter to create a filtered list of Service Documents or POS Documents as seen above. Click on OK to apply the filter and your report now displays all Inventory Item sales for the Shop and Parts Counter for the requested time period.

[Document Type] = 'Service Document' Or [Document Type] = 'POS Document'