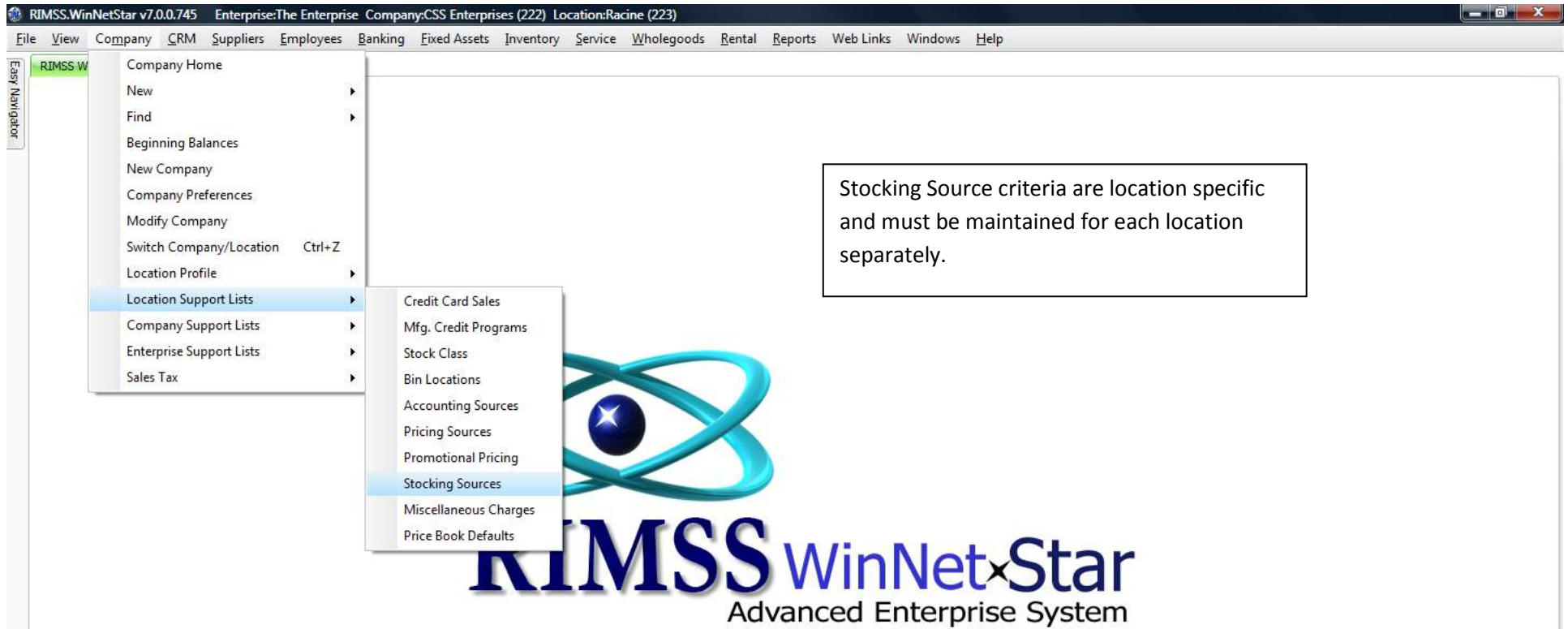




Suggested Stock Order

WinNetStar includes a comprehensive set of features to assist the user in managing inventory levels. The process is based on best reorder points (BRP) and best stocking levels (BSL) expressed in days supply combined with a methodology for determining at what level of sales activity you wish to stock a particular inventory item. These two concepts, when used together correctly, will help to ensure that your inventory levels remain adequate to fill demand while ensuring that you do not tie up excess funds in your inventory. The criteria for BRP, BSL and Stock Class are established in the Stocking Source and generally assigned to large groups of parts – for instance, all captive parts from one manufacturer might have the same Stocking Source with the same BRP and BSL expressed in a number of days supply. The Stock Class is also determined by criteria set up in the Stocking Source where you will define the number of months with a sale within a given time frame for the inventory item to be considered a stocked item – for instance, if an item has sales during 4 months out of the past 12 you might consider it an item to keep on hand. The system then uses sales history to upgrade or downgrade the Stock Class of inventory items to help identify new items to stock or items that no longer justify stocking. Sales history is also used by the system’s Suggested Stock Order to convert the BRP and BSL from days supply to an actual quantity needed on hand to fill demand. The following screen shots illustrate the set up and use of the systems Suggested Stock Order.

Stocking Source Set Up



The screenshot displays the RIMSS WinNetStar v7.0.0.745 software interface. The title bar indicates the user is logged in as 'Enterprise:The Enterprise' for 'Company:CSS Enterprises (222)' at 'Location:Racine (223)'. The menu bar includes options like File, View, Company, CRM, Suppliers, Employees, Banking, Fixed Assets, Inventory, Service, Wholegoods, Rental, Reports, Web Links, Windows, and Help. The 'Company' menu is open, showing options such as 'Company Home', 'New', 'Find', 'Beginning Balances', 'New Company', 'Company Preferences', 'Modify Company', 'Switch Company/Location (Ctrl+Z)', 'Location Profile', 'Location Support Lists', 'Company Support Lists', 'Enterprise Support Lists', and 'Sales Tax'. The 'Location Support Lists' sub-menu is also open, highlighting 'Stocking Sources'. Other sub-menu items include 'Credit Card Sales', 'Mfg. Credit Programs', 'Stock Class', 'Bin Locations', 'Accounting Sources', 'Pricing Sources', 'Promotional Pricing', 'Miscellaneous Charges', and 'Price Book Defaults'. A text box on the right states: 'Stocking Source criteria are location specific and must be maintained for each location separately.' The RIMSS WinNetStar logo and 'Advanced Enterprise System' text are visible at the bottom.

RIMSS.WinNetStar v7.0.0.745 Enterprise:The Enterprise Company:CSS Enterprises (222) Location:Racine (223)

File View Company CRM Suppliers Employees Banking Fixed Assets Inventory Service Wholegoods Rental Reports Web Links Windows Help

RIMSS WinNetStar Stocking Source List

Add New Refresh Print Restore Layout

Drag a column header here to group by that column

Inactive	Default	Number	Description
> False	True	NAV	Location Default
False	False	KJB	KUBOTA
False	False	CAS	CASE
False	False	FNH	FNH
False	False	BLU	BLUE BIRD
False	False	AGC	AGCO
False	False	OTHER	ALL OTHER
False	False	NAV 114	NAV 114

[[Inactive] = 'False'

Edit Filter

User: dale Role: Administrator Workstation: DALE-PC Server: V3Test Database: WinNetStarApp Key Stroke Entry

Inbox - Microsoft O... Course Outline.docx... Inventory Count.do... Suggested Stock Or... RIMSS.WinNetStar v... Effective Inventory ... 5:55 PM

Double click on a line to open the Stocking Source for editing or click on the Add New menu option to add a new source. See next page.

RIMSS.WinNetStar v7.0.0.745 Enterprise:The Enterprise Company:CSS Enterprises (222) Location:Racine (223)

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RIMSS WinNetStar Stocking Source List Stocking Source - CAS

Save Save and Close Save and New

Default Stocking Source # CAS Description CASE

Inactive

Stocking Level Criteria

Best Stocking Level (Num of Days Supply) 15 Days

Best Reorder Point (Num of Days Supply) 5 Days

Num of Months History 12 Months

Stocking Class Criteria for "Fast Moving Item"

Existing Items (Historical Review)		New Items (Future Review)	
Num of Months to Review	12 Months	Num of Months to Review	12 Months
Num of Months with a Sale	3 Months	Num of Months with a Sale	3 Months

The Stocking Source # is required and can be alpha numeric. The Description is not required. Insert a number of Days Supply for your Best Stocking Level and Best Reorder Point. The Best Reorder Point will generally be your lead time (at what point you will need to order the item so that you can continue to fill demand until the next order arrives). The Best Stocking Level will affect your total inventory, your average investment in inventory and your inventory turnover. The higher this number is, the higher your investment in inventory will be over time and result in lower inventory turns.

Stocking Class Criteria is established for existing items separately from new items. The criteria are often times the same but can be different. Existing items with a sales history already in place will be evaluated for upgrade or downgrade based on the number of historical months with a sale over the review period identified (number of months to review). Newly added inventory items, that receive an initial Stock Class 6, will be evaluated based on their creation date going forward in time. For a more detailed analysis of Stock Classes, see the Stock Class Rules help document.

User: dale Role: Administrator Workstation: DALE-PC Server: V3Test Database: WinNetStarApp Key Stroke Entry

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Creating a Suggested Stock Order

The screenshot displays the RIMSS WinNetStar v7.0.0.745 application window. The title bar includes the text "Enterprise: The Enterprise Company: CSS Enterprises (222) Location: Racine (223)". The menu bar contains "File", "View", "Company", "CRM", "Suppliers", "Employees", "Banking", "Fixed Assets", "Inventory", "Service", "Wholegoods", "Rental", "Reports", "Web Links", "Windows", and "Help". The "Inventory" menu is open, showing options: "Inventory Home", "New", "Find", "Utilities", and "User Defined Fields". The "Utilities" sub-menu is also open, listing: "Update Inventory Catalogs", "Update Inventory Master File", "Suggested Stock Orders", "Merge Sales History", "Reset All Interface Programs", "AGCO", "CASE / FNH / CCN Web", "KUBOTA", "NAVISTAR International", and "CLAAS". The "Suggested Stock Orders" option is highlighted. The main window area features the RIMSS WinNetStar logo, which consists of a stylized blue atom with a central blue sphere and three orbiting rings, positioned above the text "RIMSS WinNetStar Advanced Enterprise System". At the bottom of the window, a status bar displays: "User: dale", "Role: Administrator", "Workstation: DALE-PC", "Server: V3Test", "Database: WinNetStarApp", and "Key Stroke Entry". The Windows taskbar at the bottom shows several open applications: "Inbox - Microsoft O...", "Course Outline.doc...", "Inventory Count.do...", "Suggested Stock Or...", "RIMSS.WinNetStar ...", and "Help Docs". The system clock in the bottom right corner shows "6:23 PM".

RIMSS.WinNetStar v7.0.0.745 Enterprise:The Enterprise Company:CSS Enterprises (222) Location:Racine (223)

File View Company CRM Suppliers Employees Banking Fixed Assets Inventory Service Wholegoods Rental Reports Web Links Windows Help

RIMSS WinNetStar SSO List

Add New Refresh

Drag a column header here to group by that column

System ID	Description	Last Modified By	Last Modified Date
4	CNH DAILY ORDER - LOCATION 100	dale	1/16/2012
13	CNH DAILY ORDER - LOCATION 200	dale	1/16/2012
14	BACK ORDERS AND DROP SHIPS - LOCATION 100	dale	1/16/2012
16	BACK ORDERS AND DROP SHIPS - LOCATION 200	dale	1/16/2012
27	NAV WEEKLY ORDER - LOCATION 100	dale	1/16/2012
29	NAV WEEKLY ORDER - LOCATION 200	dale	1/16/2012
33	SEASONAL ORDER - LOCATION 100	dale	1/16/2012
34	SEASONAL ORDER - LOCATION 200	dale	1/16/2012

You can create and save your ordering criteria for repetitive use. Double click on a line to open for use or click on Add New to create a new Suggested Order.

User: dale Role: Administrator Workstation: DALE-PC Server: V3Test Database: WinNetStarApp Key Stroke Entry

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RIMSS.WinNetStar v7.0.0.745 Enterprise:The Enterprise Company:CSS Enterprises (222) Location:Racine (223)

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RIMSS WinNetStar SSO List SSO - 4

Create Suggested Order Clear Suggested Order Save Save and Close Print Create and Save PO's Approve and Save PO's Delete All Highlighted Backorders Import From Picklist

Order Options Suggested Order Order Summary

Name
CNH DAILY ORDER - LOCATION 100

Stock Class Update
Last Stock Class Update 11/15/2011

Sales History Adjustments
 Adjust Sales History by 900.00 %
 Minimum Qty of 1 AFS for Stock Class 1
 Minimum Qty of 1 AFS for Stock Class 6
 Include Committed in Calculations

Regular Stock Order
 Sales History Beginning Date January, 2009
 Sales History Ending Date March, 2011

Special Stock Order
 January July
 February August
 March September
 April October
 May November
 June December
 Number of Years to Include 2

- [-] CSS Enterprises
 - [-] A/P Suppliers
 - A & I PRODUCTS
 - ACE HARDWARE
 - AGCO Corporation
 - Blue Bird
 - CNH - Parts
 - Handy Hardware
 - International
 - KUBOTA WHOLEGOODS
 - New Holland
 - Stanadyne Corporation
 - TISCO
 - [-] Locations
 - BOERNE
 - Racine
 - San Antonio
 - [-] Mfg. Promo Code
 - [-] OEM Vendors
 - [-] Order Types
 - Back Order
 - Drop Ship
 - Stock Order
 - [-] Pricing Source
 - [-] Stock Class
 - 1 Regular or Fast Moving Part (BOERNE)
 - 1 Regular or Fast Moving Part (Racine)
 - 1 Regular or Fast Moving Part (San Antonio)
 - 10 Always Include In Order (Racine)
 - 11 Never Include in Order (Racine)
 - 11 never order (San Antonio)
 - 5 Seasonal Parts (BOERNE)
 - 5 Seasonal Parts (Racine)
 - 5 Seasonal Parts (San Antonio)
 - 6 New Parts (BOERNE)
 - 6 New Parts (Racine)
 - 6 New Parts (San Antonio)
 - 7 Manual Order Parts (BOERNE)

A Regular Stock Order is used for your non-seasonal items that have a Stock Class 1.

A Special Stock Order ignores BRP and BSL and will order back up to the historical sales levels for the months selected. This type of Stock Order is generally used for Seasonal Items (Stock Class 5).

Check the box for Minimum Qty of 1 AFS for Stock Class 1 if you want to always order those items even when sales history does not support the order.

Select the options for your order on this screen then click on the Create Suggested Order menu item.

Type	Stock Class	Has Associations	Supplier	Description	Qty On Stock Order	Memo	Shipping Method	AFS	Customer	Document Type	Document Number	OEM	Item Number	Sug. Qty	Ord. Qty
<input type="checkbox"/>	Stock 8 Down-Gra...	<input type="checkbox"/>	Blue Bird	Lilley Test Part	0.0000			0.0000				WEB-BB	Lilley Test Part	2.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	CNH - Parts	GEAR, DRIVEN	0.0000			0.0000				198	00138394	1.0000	
<input type="checkbox"/>	Stock 8 Down-Gra...	<input checked="" type="checkbox"/>	CNH - Parts	BELT	0.0000			0.0000				198	1250587C1	13.0000	
<input type="checkbox"/>	Stock 8 Down-Gra...	<input type="checkbox"/>	CNH - Parts	BELT	0.0000			-1.0000				198	1330499C1	4.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	test bin location	0.0000			0.0000				071	test bin location	1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	Test Bin Location 2	0.0000			0.0000				071	Test Bin Location 2	1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	bin location test 3	0.0000			0.0000				071	bin location test 3	1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	QTY Committed Test f...	0.0000			-99.0000				071	QTY Committed Test f...	199.0000	19
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	test part										1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	Master Part										1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	Merged Par										1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	Merged Par										1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	QUICK CO										1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	WHEEL - 1										1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	WHEEL BO										1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input checked="" type="checkbox"/>	International	OIL 8OZ										6.0000	
<input type="checkbox"/>	Stock 8 Down-Gra...	<input checked="" type="checkbox"/>	International	ALTNATOR										3.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	CHAIN/SP										1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	TIRE BEA										1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	International	PUMP HOU										1.0000	
<input type="checkbox"/>	Stock 6 New Parts	<input checked="" type="checkbox"/>	KUBOTA WHOLEG...	STEERING POST ASST	0.0000			0.0000				620	32430-16800	1.0000	
<input type="checkbox"/>	Stock 8 Down-Gra...	<input type="checkbox"/>	KUBOTA WHOLEG...	PROMO KUB PART	0.0000			0.0000				620	PROMO KUB PART	2.0000	
<input type="checkbox"/>	Back... 8 Down-Gra...	<input checked="" type="checkbox"/>	New Holland	FILTER, AIR	0.0000	emergency order	FEDEX Overnight	1.0000	Coast Guard	Sales Order	1556	624	134692	10.0000	
<input type="checkbox"/>	Stock 8 Down-Gra...	<input checked="" type="checkbox"/>	New Holland	GUIDE, KNIFE	0.0000			1.0000				624	86615982	50.0000	
<input type="checkbox"/>	Stock 1 Regular o...	<input type="checkbox"/>	TISCO	Blue Bird Recall Part	0.0000			0.0000				080	123456789	203.0000	20
<input type="checkbox"/>	Stock 6 New Parts	<input type="checkbox"/>	TISCO	N9 Spray	0.0000			0.0000				080	N9	1.0000	

The system will open the Suggested Order tab when the calculations are complete showing you a list of items and the suggested order quantity. There are many columns available on this screen and you may customize your view using the Column Chooser feature. You can filter this list, you can delete items off of this list, and you can edit the order quantity of each item. Once you have the list displaying only those items you wish to order, you should click on the Order Summary tab which will display a list of suggested Purchase Orders.

RIMSS.WinNetStar v7.0.0.745 Enterprise:The Enterprise Company:CSS Enterprises (222) Location:Racine (223)

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RIMSS WinNetStar SSO List SSO - 4

Create Suggested Order Clear Suggested Order Save Save and Close Print Create and Save PO's Approve and Save PO's Delete All Highlighted Backorders Import From Picklist

Order Options Suggested Order Order Summary

Select All

Drag a column header here to group by that column

Is Sele...	Suggested Date	Source Location	A/P Supplier	Total Cost	Total Weight	Ship To	Shipping Method
<input type="checkbox"/>	1/16/2012	Racine	A & I PRODUCTS	\$890.38	N/A	Racine	
<input type="checkbox"/>	1/16/2012	Racine	AGCO Corporation	\$759.39	N/A	Racine	
<input type="checkbox"/>	1/16/2012	Racine	Blue Bird	\$92.72	N/A	Racine	
<input type="checkbox"/>	1/16/2012	Racine	CNH - Parts	\$665.28	N/A	Racine	
<input type="checkbox"/>	1/16/2012	Racine	International	\$22,641.37	N/A	Racine	
<input type="checkbox"/>	1/16/2012	Racine	KUBOTA WHOLEGOODS	\$653.20	N/A	Racine	
<input type="checkbox"/>	1/16/2012	Racine	New Holland	\$823.20	N/A	Racine	FEDEX Overnight
<input type="checkbox"/>	1/16/2012	Racine	TISCO	\$3,145.00	N/A	Racine	

Click in the box on the left margin for each suggested Purchase Order you wish to create and then click on the Create and Save PO's menu option. This will create a new Purchase Order for the appropriate Supplier that can be accessed via Suppliers>Find>Purchase Order. If you have PO approval authority, you can also click on the Approve and Save PO's menu option to create an approved Purchase Order. After your PO is approved, you can send it to your supplier.

User: dale Role: Administrator Workstation: DALE-PC Server: V3Test Database: WinNetStarApp Key Stroke Entry

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